



NEW HORIZONS
PROGRAMME

YOUR GATEWAY TO A SECURE LEGACY IN MALAYSIA



FAMILY OFFICE ALLIANCE
MALAYSIA



NEW HORIZONS

PROGRAMME

For decades, the world's most sophisticated families have navigated complexity quietly. They have weathered market shifts, regulatory upheavals, and generational transitions. Today, a new set of pressures—geopolitical fragmentation, rising tax burdens in traditional hubs, and the search for both growth and safety—demands a different kind of home base.

The New Horizons Programme from the Family Office Alliance Malaysia is designed for Ultra High Net Worth Individuals and Single Family Offices (SFOs) seeking jurisdictional optionality and a neutral, stable, and secure base in Asia. We combine regulatory navigation, family office establishment, lifestyle integration, and investment access into a single, seamless journey.



A STRATEGIC & STABLE HAVEN IN ASEAN

Centrally located within ASEAN, Malaysia provides direct access to a regional market of over 660 million people and maintains strong trade and diplomatic relationships with major economies across Asia, the Middle East, and the West.

2-HOUR FLIGHT RADIUS

Direct access to major ASEAN capitals (Singapore, Bangkok, Jakarta, Ho Chi Minh City, and Phnom Penh within a 2-hour flight

West Malaysia

East Malaysia

MULTICULTURAL SOCIETY

Renowned as a "melting pot" of Asian cultures, with a rich blend of Malay, Chinese, Indian, and indigenous cultures, frequently cited for its cultural festivals and cuisine.

BEST VALUE FOR MONEY

Office space and operational costs in Malaysia are highly competitive. With a cost of living index of 42.6 (New York = 100), every ringgit works harder here, without compromising on quality or global competitiveness.



PROGRAMME STRUCTURE

Our programme covers end-to-end support services for one year to help foreign family offices establish their business and family presence in Malaysia



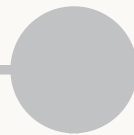
**SINGLE FAMILY OFFICE
SCHEME APPLICATION**

End-to-end application support for the 20-year residency visa and tax incentives under the Security Commission’s Single Family Office Scheme.



**FAMILY OFFICE
ESTABLISHMENT**

Coordination between multiple service providers to establish the right legal structure for compliance, including legal, tax, banking, staffing, and immigration.



LIFESTYLE CONCIERGE

Our Lifestyle Concierge will plan all aspects of your landing in Malaysia, ensuring a high quality of life and peace of mind for you and your family.



DEAL SOURCING

We curate direct, pre-vetted, off-market investment opportunities drawn from our network across Malaysia.



SINGLE FAMILY OFFICE SCHEME APPLICATION

Under the New Horizons Programme, we manage your entire application and ongoing compliance for the Securities Commission Malaysia's Single Family Office (SFO) Scheme. This involves:

- Engaging multiple regulators and approval layers
- Iterative documentation and interpretation risk
- Local substance requirements to justify tax benefits
- Coordination across legal, tax, banking, staffing, and immigration simultaneously
- Ongoing compliance where a single miss can unwind the structure.

Preparation

- Our dedicated regulatory team prepares your application, including the Business Plan, Family Tree, and Ownership Structure, submits all documentation, responds to SC queries, and manages approval.

Setup

- Establish the Single Family Office Vehicle and Single Family Office Management Company.
- Obtain a legal opinion to confirm the ultimate beneficial owner.
- Open a bank account and secure proof that enhanced customer due diligence (eCDD) has been conducted on this bank account.

Conditional Approval

- Secure conditional approval from the SC where the structure, assets, and operations of the SFOV are reviewed.

Operationalisation

- Recruitment of staff and renting office space.
- Annual reporting for compliance.





FAMILY OFFICE ESTABLISHMENT

We coordinate the relevant professional firms to establish your family office in Malaysia. This includes the following:

Legal Structure & Entity Formation

- Legal incorporation, Memorandum & Articles of Association (M&A), company secretary appointment, share structure design, nominee director arrangement.

Governance Framework

- Core governance documents (Family Charter, Family Office Operating Agreement, Investment Mandate, Sucession Protocol)
- Investment Committee

Operational Setup

- Office Space
- Banking & Custody
- Technology & Cybersecurity
- Talent Recruitment & Staffing





LIFESTYLE CONCIERGE

End-to-end relocation and integration covering housing, education placement, healthcare access, and family transition support, managed through a single point of contact.

- **Education:** Personal coach to enter top universities, international schools, home schooling, private tutor, skills-based classes, language tutor, etiquette coach.
- **Living:** Luxury homes, renovation, furnishing, maids, private chef, fengshui master, nanny.
- **Health & Wellness:** Consultant doctor, personal trainer, personal nutritionist, aesthetic clinics, yoga / qigong, meditation retreat, gym, fitness classes.
- **Lifestyle:** Golf club membership, cigars, wine, whisky, watches, art and rare items, private event organiser, dining reservations, private shopper / shopping assistant, personal stylist, fashion, jewelry. sport clubs, equestrian classes.
- **Travel:** Luxury cars, private jet, helicopter, yacht, personal driver.
- **Security:** Bodyguard, home security, private vault / storage.





DEAL SOURCING

The New Horizons Programme offers direct, pre-vetted, off-market investment opportunities drawn from our network across Malaysia.

Deal Sourcing Process

- **Discovery:** Discussion to understand your investment mandate (sector, ticket size, risk tolerance, liquidity needs).
- **Identification:** Our investment team screens deals from our proprietary network.
- **Shortlisting:** You receive a confidential portfolio with curated opportunities.
- **Due Diligence:** We coordinate legal, financial, and technical due diligence through independent Malaysian firms.
- **Execution:** We introduce you to deal lawyers, tax advisors, and counterparties.





PROGRAM DETAILS & PROCESS

Program Details

- Professional fees for one year of end-to-end support.
- Covers the application for up to 5 family members.
- Includes membership to the Family Office Alliance Malaysia.
- Exclusive of fees charged by relevant service providers (e.g. legal, corporate secretarial, banking).

Advantages

- Single point of contact to ensure a seamless experience of establishing your business presence and securing your family needs in Malaysia.
- The Family Office Alliance Malaysia provides exclusive access to the network of family offices in Malaysia.

Process

- **Preliminary Discussion:** Sign Mutual NDA, and conduct online consultation to understand your family's needs.
- **Single Family Office Scheme Application (2-3 months):** Preparation, Setup, Conditional Approval, & Operationalisation.
- **Family Office Establishment (2-3 months):** Legal Structure & Entity Formation, Governance Framework, Operational Setup.
- **Lifestyle Concierge (3-4 months):** Education, Home & Living, Health & Wellness, Lifestyle, Travel, and Security.
- **Deal Sourcing (3-6 months):** Discovery, Identification, Shortlisting, Due Diligence, and Execution.





ABOUT THE FAMILY OFFICE ALLIANCE MALAYSIA

The Family Office Alliance Malaysia is the nation's premier network dedicated to connecting and empowering family offices, ultra-high-net-worth families, and trusted advisors.

Bridging the gap between local and foreign family office ecosystems, FOAM serves as a collaborative platform for knowledge sharing, investment co-creation, and best-in-class governance.

Whether you are preserving wealth for the long term or driving family-led innovation, the Family Office Alliance Malaysia champions resilience, discretion, and purpose-driven stewardship at the heart of ASEAN's growing family capital landscape.





FAMILY OFFICE ALLIANCE
MALAYSIA

To schedule a conversation, kindly email enquiry@foamalaysia.com
or submit your details at familyofficealliance.my/enquire

Level 23, Exchange 106,
Lingkaran TRX, Tun Razak Exchange,
55188 Kuala Lumpur, Malaysia

FAMILYOFFICEALLIANCE.MY